

Case study

Special Logistic Services B.V.

The Benelux specialist in Field Service Logistics

More information: www.aventeon.com



A BASE LOGISTICS COMPANY



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mobile empowerment

New mobile solution for Special Logistic Services

Special Logistic Services B.V. (SLS) supports companies with technical field service staff in carrying out time-critical distribution, storage and return logistics of, among other things, service parts and supplies.

In 2018, the conclusion was drawn that the existing mobile solution for the drivers needed to be replaced in order to continue to support these processes optimally. Decisive objectives when implementing new hardware and software were; increase in productivity, flexibility, ease of use and reliability.

Selection of the right software partner

Bas de Beer, Manager IT at SLS: "Selecting the right partners for our new mobile solution seemed to be a considerable challenge, especially in the area of software. We preferred to use standard software, but there are quite a few suppliers. That made it difficult to really get a clear insight."

In the end, Aventeon stood out with its Logistics.ONE software. This company is market leader in the field of mobile, digital solutions for drivers and delivery staff. By focusing on the relevant mobile work processes, Aventeon has become the specialist in the Transport & Logistics field.

Logistics.ONE was a logical choice for SLS, de Beer states: "They understood our processes, their demo showed us how we could work, the communication was clear and from the start, on a personal level, we got along well."



Searching for the best value for money

In order to achieve maximum reliability, only A-brands were considered for supplying hand terminals "Good support, flexibility and an optimal price/quality ratio are important to us."

After extensive testing, the Honeywell EDA51 was chosen in combination with supplier Reverse IT. "The EDA51 came out of our tests as the best option. And Reverse IT proved to be a company that wanted to think along with us and provided quick, good support," according to Mr. de Beer.

The right choice

Two years have passed since the start of Logistics.ONE and the Honeywell EDA51. De Beer: "In that period, the suppliers have proven that we as SLS have made the right choice. We have been able to realise a considerable increase in productivity, which has of course had a very positive effect on our ROI".

"Our drivers find the solution easy to work with and we can rely on it working optimally every day. We see that Aventeon is constantly developing its software and notice that our input is included."

SLS is the Benelux partner of the European Service Logistics Association, or ESLA. "Our German partner LPR GmbH has also recently started using the Honeywell EDA51 with the Logistics.ONE software. Obviously thanks to our positive experiences," concludes de Beer.

[More information about this casestudy?](#)

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More about SLS

SLS is the specialist in Field Service Logistics within the Benelux. They are specialised in logistics services for service companies. This means that SLS delivers goods for clients in the night or early morning, so that the Field Service employee can directly dispose of the goods in the morning. SLS also specializes in managing warehouses for spare parts and the settlement of return and waste flows for its clients.

More info: www.slsbenelux.nl